

Antonio Moreno
Programme Manager,
HP Anti Counterfeit and Fraud (ACF) Programme for Europe, the Middle East, and Africa



Mr. Gary Nel
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29 St. Dominic Road Hurlyvale HURLEYVALE
Edenvale
Gauteng
1610
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14 September 2023

HP Channel Partner Protection Audit Report

Dear Partner,

Thank you for your cooperation in the recent **Channel Partner Protection Audit (CPPA)**¹ of HP-branded supplies conducted on 01.02.2023 in your warehouse located at 29 St Dominic Road, 1610 Edenvale.

Our auditor did not find any cartridges that are counterfeit, grey marketed or otherwise unauthorized for resale by you² in the premises indicated above on the date of the audit.

Consequently, we are glad to confirm your status as an HP partner as per your HP Partner Agreement. In addition, we grant you permission to carry the statement '*Audited by HP FY23 - genuine HP supplies products in stock on 01.02.2023*' for one year after the end of Audit date. You are eligible to communicate your status including this statement to your customers.

Please note that your company may be randomly selected at any time for another CPPA. If your company fails to successfully pass a future audit, you will be required to remove all references of passing a CPPA in your promotional material.

If you have any questions regarding the audit process, please contact your Partner Business Manager.

Yours sincerely,
Antonio Moreno, HP ACF Programme Manager EMEA

A handwritten signature in black ink, appearing to read 'Antonio Moreno', with a horizontal line underneath.

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¹ Also referred to as Channel Partner Brand Protection Audits or Channel Partner Anti-Counterfeit Audits (CPAAs).

² Unauthorised cartridges include: (1) counterfeit cartridges; (2) grey market cartridges also referred as parallel imports (i.e. original HP cartridges that have been imported from another country or region without authorisation from HP as the brand owner. Grey marketing is contractually prohibited for HP partners and a trademark infringement in various countries, e.g. in the European Economic Area, Switzerland and UK); (3) managed cartridges (called "Managed SKUs") only intended for MPS deals; and (4) Contractual Supplies (called C-SKUs) which are commercialised under a distinctive "white box" packaging and are heavily discounted to fulfil approved Supplies Big Deal (SBD) or Managed Print Service (MPS) end user deals, but which are diverted to other partners or end customers.